**Sales Hacker SDR Daily Attack Planner**

**Top 3 Outcomes for the Day**

|  |  |  |
| --- | --- | --- |
| **Priority** | **Desired Outcome** | **Next Action** |
| #1 |  |  |
| #2 |  |  |
| #3 |  |  |

**Target Quant Goals for the Day**

|  |  |  |
| --- | --- | --- |
| **Activity** | **Goal** | **Actual** |
| Qualified Opportunities Generated |  |  |
| Cold Drip Campaigns Executed |  |  |
| Cold Calls Executed |  |  |
| Social Touches Executed |  |  |

**Hourly Focus Breakdown**

|  |  |
| --- | --- |
| **Hour** | **Focus** |
| 7am - 8am |  |
| 8am - 9am |  |
| 9am - 10am |  |
| 10am - 11am |  |
| 11am - 12pm |  |
| 12pm - 1pm |  |
| 1pm - 2pm |  |
| 2pm - 3pm |  |
| 3pm - 4pm |  |
| 4pm - 5pm |  |
| 5pm - 6pm |  |